

To Our ALRP Family & Friends,

Welcome to the ALRP 2013 Year-In-Review

Thank you for your support of ALRP and our efforts to help people with HIV/AIDS maintain or improve their health by resolving their legal issues. Your leadership, volunteerism and contributions had a significant impact on ALRP's ability to continue to provide essential services to people living with HIV/AIDS.

- ♥ Since our founding in 1983, **ALRP has handled more than 65,000 legal matters** for people with HIV/AIDS in the San Francisco Bay Area
- ♥ In 2013, ALRP helped 1,487 clients with 2,231 legal matters – a 6% increase over 2012 and a **49% increase over the last decade**
- ♥ Last year's caseload included 652 housing cases, a record 370 insurance-related cases, 180 wills and powers of attorney, 158 bankruptcy/credit cases, and 169 immigration cases
- ♥ 47% of our clients were people of color
- ♥ Over **82% of our clients were very low-income**

With your help, ALRP's staff and Panel attorneys prevented unlawful evictions, preserved employment, secured health and disability insurance, protected people's assets (and their children's future), reduced people's stress and improved their health while assuring their personal dignity.

2013 Highlights:

- ♥ Leveraged more than **\$1.6 million in donated legal services**
- ♥ Implemented a successful *ALRP|30 Years of Justice From The Heart* campaign to support ALRP legal services, surpassing our \$300,000 fundraising goal
- ♥ Received the **BALIF Legal Services Award** which recognized ALRP's 30 years of outstanding achievement in its service to people living with HIV/AIDS
- ♥ Honored *Congresswoman Nancy Pelosi* at the *ALRP 30 Years of Justice From the Heart Annual Reception & Auction*, which was attended by a record 400 guests
- ♥ Launched the *ALRP Panel Notes eNewsletter* which is distributed to over 1,500 constituents
- ♥ Provided leadership in successful advocacy efforts to back-fill lost Ryan White CARE Act funding for AIDS service agencies
- ♥ **Conducted a record 91 outreach presentations:** includes 45 educational presentations for clients, enabling them to know and assert their rights; and 46 in-service presentations for staff of other health & human services agencies, including *Larkin Street Youth Services*, *Mission Neighborhood Health Center*, *Native American Health Center*, and the *San Francisco AIDS Foundation/Black Brothers Esteem Group*
- ♥ Presented **21 MCLE trainings to 316 volunteer attorneys** and added **92 new Panel attorneys** –all new agency records

Prudent Stewardship of Your Investment

Despite a challenging fundraising environment, ALRP continues to be an efficient and well-managed steward of your contributions:

- ♥ For 31 years, ALRP has remained an excellent example of a fiscally well-managed agency organization
- ♥ We continue to maintain a six-month operating reserve and a Board Designated Fund designed to cover operating shortfalls in tough times
- ♥ Last year more than 80% of every dollar raised went directly to support client services; more than 92% of every dollar when Panel attorney donated legal services are included

♥ We surpassed our individual major donor goal by raising almost \$120,000, as well as raising over \$130,00 in sponsorships for ALRP's Annual Reception

2014: Facing the Future Together

Last year, ALRP experienced yet another increase in the number of clients coming to us for legal assistance – a 49% increase over the last decade. We expect this trend to continue for the foreseeable future, impacted by an increase in clients facing the loss of their housing due to record high rents and Ellis Act evictions. Clients over 50 are facing dramatic reductions in their income as a result of moving from the income guaranteed by a long-term disability insurance policy to social security. These shifts in benefits can affect their housing, health insurance, and health.

ALRP continues to face uncertainty in Federal Ryan White CARE Act funding for AIDS services. Also, while there has been improvement in the local economy, the recovery remains slow, and we will need to advocate for local funds to supplant lost federal funds. And, ALRP, like many other nonprofit agencies will face increased costs in 2014; ALRP's office rent more than doubled due to a surge in commercial rents.

However, our ability to garner continued support from our wonderful individual and community partners, like you, continues to be strong. Our staff is as committed as ever as demonstrated by an average staff tenure of seven years. And our office, event and Panel attorney volunteer pools are all at record highs and play a major role in ALRP's ability to meet the growing client need.

ALRP 2014 Key Initiatives:

Homelessness Prevention – ALRP just added a third Housing Attorney to its staff to help meet the growing need for clients with housing-related legal matters, such as Ellis Act evictions.

HIV and Aging Initiatives – ALRP is developing special programs, trainings and presentations aimed at supporting those clients who are over age 50 with a myriad of issues including insurance and estate planning.

Growing Program Partnerships – ALRP is strengthening and even expanding our working partnerships with other agencies, including new clinics for clients at sister agencies like Project Open Hand. ALRP intends to continue to serve the most vulnerable members of our community and advocate to ensure that essential services continue to be there for the clients who depend on them.

You Are the Heart of ALRP

After 30 years, ALRP continues to serve as the legal community's caring response to HIV. As we begin another year of service, we know there will continue to be an urgent need for legal help for as long as HIV continues to affect our community, including the people we hold most dear: our partners, friends, relatives, and co-workers.

ALRP is committed to being there for our clients, but we can't do it without you. Your contributions of skill, time, and donations continue to have a significant impact on ALRP's ability to maintain, and expand, the essential services that we provide to people living with HIV/AIDS throughout the San Francisco Bay Area.

With your continued support, we will continue to find a way to provide hope to all who come to our doors seeking legal support. **Thank you.**

From the heart,



Bill Hirsh, Esq.
Executive Director