

To Our ALRP Family & Friends,

Welcome to the ALRP 2012 Year-In-Review

Thank you for your support of ALRP and our efforts to help people with HIV/AIDS maintain or improve their health by resolving their legal issues. Your partnership and generosity enabled ALRP to once again meet the needs of the growing number of clients who came to our doorstep in 2012.

- ♥ Since our founding in 1983, ALRP has handled more than 65,000 legal matters for people with HIV/AIDS in the San Francisco Bay Area
- ♥ In 2012, ALRP handled 2,099 legal matters for 1,464 clients in seven Bay Area counties
- ♥ Last year's caseload included 632 housing cases, 307 insurance-related cases, 172 wills and powers of attorney, 183 bankruptcy/credit cases, and 163 immigration cases
- ♥ 47% of our clients were people of color
- ♥ Over 82% of our clients were low-income

With your help, ALRP's staff and Panel attorneys prevented unlawful evictions, preserved employment, secured health and disability insurance, protected people's assets (and their children's future), reduced people's stress and improved their health while assuring their personal dignity.

2012 Highlights:

- ♥ Leveraged over \$1.4 million in donated legal services
- ♥ Received the *Alexander Forger Award* for Excellence in HIV Legal Services & Advocacy from the *American Bar Association*
- ♥ Conducted a record 30 educational presentations for clients so that they can know and assert their rights
- ♥ Conducted a record 41 in-service presentations for staff of other health & human services agencies, including *API/Wellness Center, Hospitality House*, and the *Latino Prevention Program*, so that they can spot issues for their clients and refer them to ALRP for help
- ♥ Presented 19 MCLE trainings to 274 volunteer attorneys and added 84 new Panel attorneys – all new agency records
- ♥ Participated in successful advocacy efforts to back-fill lost Ryan White CARE Act funding for AIDS service agencies

Prudent Stewardship of Your Investment

Despite another year of difficult economic conditions, ALRP continues to be an efficient and well-managed steward of your contributions:

- ♥ For 30 years, ALRP has been an excellent example of a fiscally well-managed organization
- ♥ We continue to maintain a six-month operating reserve and a Board Designated Fund designed to cover operating shortfalls in tough times
- ♥ More than 80% of every dollar raised went directly to support client programs last year; more than 92% when Panel attorney donated legal services are included
- ♥ The fundraising cost of ALRP's 2012 Annual Reception was only 13.6% of event revenue

2013: Facing Challenges and Bringing Hope

As ALRP commemorates its 30th year of service to the community, we know that the coming year brings both challenge and hope.

Federal funding for AIDS services remains uncertain, especially as the current legislation authorizing federal Ryan White CARE Act funding expires later this year. Additionally, while there has been improvement in the general economy, the recovery remains slow, and we anticipate the continuing need to advocate for local funds to supplant lost federal funds. However, the number of

people coming to our doors was level in 2012, and our ability to garner continued support from our wonderful individual and community partners, like you, continues to be strong.

The continued support of ALRP's extraordinary volunteers truly reflects the community's caring response to HIV/AIDS. Attorneys with ALRP since the earliest days of the epidemic and the young attorneys who step up to meet their commitment to public service demonstrate the very real capacity of the San Francisco Bay area to model compassion for the rest of the country.

ALRP 2013 Key Initiatives:

ALRP|30 Campaign Launch – In January, ALRP is launching the year-long **ALRP|30 Years of Justice From The Heart Campaign** – an initiative to raise \$300,000 from foundations, corporations and individuals to help us continue to be there for our clients. The Campaign commemorates ALRP's 30th anniversary and promotes new opportunities to support ALRP's free legal services through the purchase of [*ALRP Private Reserve Wines*](#), booking travel with [*Yankee Clipper Travel*](#), and buying Gold Bracelets from [*Until There's A Cure Foundation*](#).

Government Funding Restoration Effort – The coming year promises to test the HIV community's resolve once more. With San Francisco's federal grant for HIV/AIDS services slashed by 20% last year, ALRP will be pressing for the City and County to allocate local funds to ensure that these safety net services continue.

Strengthening Program Partnerships – ALRP is enhancing our working partnerships with other agencies and advocates to ensure that essential services continue to be there for the clients who depend on them. Last year saw a record number of community outreach presentations, and we intend to continue to serve the most vulnerable members of our community.

You're the Heart of ALRP

One night in 1983, a man, all alone and covered with lesions, is lying in a bed at San Francisco General Hospital. Barely able to speak, he asks his nurse to call his neighbor, an attorney, for help in creating his last will and testament. And a movement is born. Thirty year later, the AIDS Legal Referral Panel (ALRP) – the legal community's caring response to HIV/AIDS – is still answering the call of those who need us in their darkest hour.

But we can't do it without you. Your support continues to have a significant impact on ALRP's ability to maintain, and expand, the essential services that we provide to people living with HIV/AIDS throughout the San Francisco Bay Area. Because of you, ALRP remains a beacon of light and hope for all those who come to us for legal assistance.

There will be an urgent need for legal help for as long as HIV continues to affect our community – our partners, friends, relatives, and co-workers. With your continued support we will find a way to provide hope to all who come to our doorstep for legal support. **Thank you.**

From the heart,



Bill Hirsh, Esq.
Executive Director