

eNews Alert

To Our ALRP Family & Friends,

Welcome to the ALRP 2010 Year-In-Review

I want to thank you for your support of ALRP and our efforts to help people with HIV/AIDS maintain or improve their health by resolving their legal issues. Without you, we simply could not have continued to provide our free legal services to clients throughout 2010.

- ♥ Last year ALRP handled 2,173 legal matters representing a 7% caseload increase over 2009 and a 45% increase over the last seven years
- ♥ This included 508 housing cases, 320 insurance-related cases, and 179 immigration cases
- ♥ 47% of our 2010 clients were people of color
- ♥ Almost 85% of our 2010 clients were low-income, with 73% having incomes under \$20,000
- ♥ Since our founding in 1983, ALRP has now handled more than 55,000 legal matters for people with HIV/AIDS in the San Francisco Bay Area

ALRP's staff and Panel attorneys prevented unlawful evictions, preserved employment, secured health and disability insurance, protected people's assets (and their children's future), reduced people's stress and improved their health while assuring their personal dignity.

2010 Highlights:

- ♥ Launched our new HIV Consumer Advocacy Project (HCAP) to help HIV+ consumers access public services and mediate disputes with HIV/AIDS service providers
- ♥ Served a record 320 clients through HIPP (HIV Insurance Protection Project) – more than five times the anticipated number
- ♥ Leveraged over \$1.5 million in donated legal services
- ♥ Conducted a record 19 MCLE trainings to volunteer attorneys; added 54 new Panel attorneys
- ♥ Trained a record 245 housing and service providers and over 75 tenants at 12 Fair Housing Trainings

A Great Return on Your Investment

Despite a second consecutive year of challenging economic conditions, ALRP continues to be an efficient and well-managed steward of your contributions:

- ♥ ALRP has operated in the black in eight of the last nine years
- ♥ We continue to maintain a six month operating reserve
- ♥ Over 80% of every dollar raised still goes directly to support client programs; over 92% when Panel attorney donated legal services are included
- ♥ The fundraising cost of ALRP's 2010 Annual Reception was 12.6%
- ♥ Average staff tenure is 5.6 years

2011: Meeting the Challenge

ALRP continues to meet the growing needs of our clients:

CLIENT ADVOCACY - ALRP launched the *HIV Consumer Advocacy Project* (HCAP) in March of last year to help HIV+ consumers navigate the often complex processes that are required to access public services and to mediate disputes with HIV/AIDS service providers. Since its inception, HCAP has helped 78 clients access services.

LEGAL COMMUNITY OUTREACH - As a result of our efforts in 2010, ALRP now has 19 law firms participating in the *ALRP Pro Bono Connections Initiative*, a program that connects people battling HIV/AIDS with the legal resources of Bay Area firms. Participating law firms provide free or low-cost legal services to clients referred to them by ALRP, and are a critical factor in ALRP's ability to serve the growing number of clients coming to us for help.

COMMUNITY PARTNERSHIPS - ALRP is participating in several key initiatives with community partners in 2011 to ensure our responsiveness to emerging client issues:

- ♥ Partnership with community non-profit housing providers to provide regular fair housing outreach and education for affordable housing providers and persons with disabilities in San Francisco
- ♥ Partnership with the *AIDS Housing Alliance*, the *Eviction Defense Collaborative*, and the *Volunteer Legal Services Program of the San Francisco Bar Association* to help prevent homelessness
- ♥ Partnership with *Community Boards* (San Francisco) and *Recourse* (North Bay) that provides free or sliding scale mediation services for ALRP clients, and mediation trainings for ALRP Panel attorneys

You're the Heart of It

While difficult economic conditions and fundraising challenges persist, ALRP believes that - with your continued support - we are well positioned to prudently and effectively manage your on-going investment in our legal programs and services for people with HIV/AIDS. Your support has a significant impact on ALRP's ability to maintain, and expand, the essential services that we provide to people living with HIV/AIDS throughout the San Francisco Bay Area.

Because of you, ALRP is able to be a beacon of hope for all those who come to us for legal assistance.

Thank you.

From the heart,



Bill Hirsh, Esq.
Executive Director